



Woodlawn Partners is a Chicago-based private equity firm that is **focused on people, not transactions**. Our primary responsibility is to provide stability for employees and customers. Rather than simply replacing a business owner with a new manager, we first become directly involved with a business to educate ourselves and to earn the trust of its people. We then work collaboratively to build a team that can drive self-sustaining growth.

We help a business owner to tailor a succession strategy around their personal and financial needs.

We take a hands-on approach to shepherding a business through the transition and beyond.

We bring the financial and managerial resources to help a business reach its full potential.

CRITERIA

- Acquisitions and recapitalizations
- Management intact or departing
- Minimum three-years of profitability
- Revenue over \$5 million per year
- EBITDA of \$1 to \$6 million per year
- EBITDA margins in excess of 10%

INDUSTRIES

Although our current holdings are in the manufacturing industry, our experience spans a range of industries, including:

- Manufacturing
- Distribution
- Transportation and logistics
- Property and facility services
- Information technology
- Niche financial services

EXPERTISE

Woodlawn's Team has over 70 years of combined operational, financial, and strategic management expertise. Highlights include:

- Built and sold a \$300 million logistics business
- Led a \$1.1 billion division of a publicly-traded transportation company
- Founded and sold a specialty insurance company
- Executed over 40 acquisitions and leveraged lending transactions

PORTFOLIO



CONTACT : Greg Bregstone, Partner
773.255.9085
greg@woodlawnpartners.com
www.woodlawnpartners.com